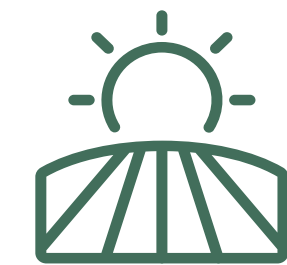




Global production of cashew - 2023		
Source: FAO 2025		
Country	Percentage	Tonnes
Côte d'Ivoire	31,7%	1044449,95
India	23,7%	782000
Vietnam	10,5%	347634,45
Benin	6,2%	203844,08
Tanzania	5,7%	189114
Indonesia	5%	164151,72
Mozambique	4,8%	157496
Burkina Faso	4,4%	143965,26
Philippines	4,1%	136263,57
Brazil	3,9%	127931

Yields



Average yield

1.0 MT/ha

Achievable yield

3.0 MT/ha

(-67%) depending on ecology and agronomic practices.

Season regulatory changes

2023

Due to inadequate supply to meet local and export demand, the government of Ghana has proposed regulations to allow only aggregators and processors to purchase from farm gates.

Raw Cashew Nut (RCN) exporters will supply an agreed percentage to local processors to facilitate input access.

Leading cashew exporters globally

Source: OEC 2025

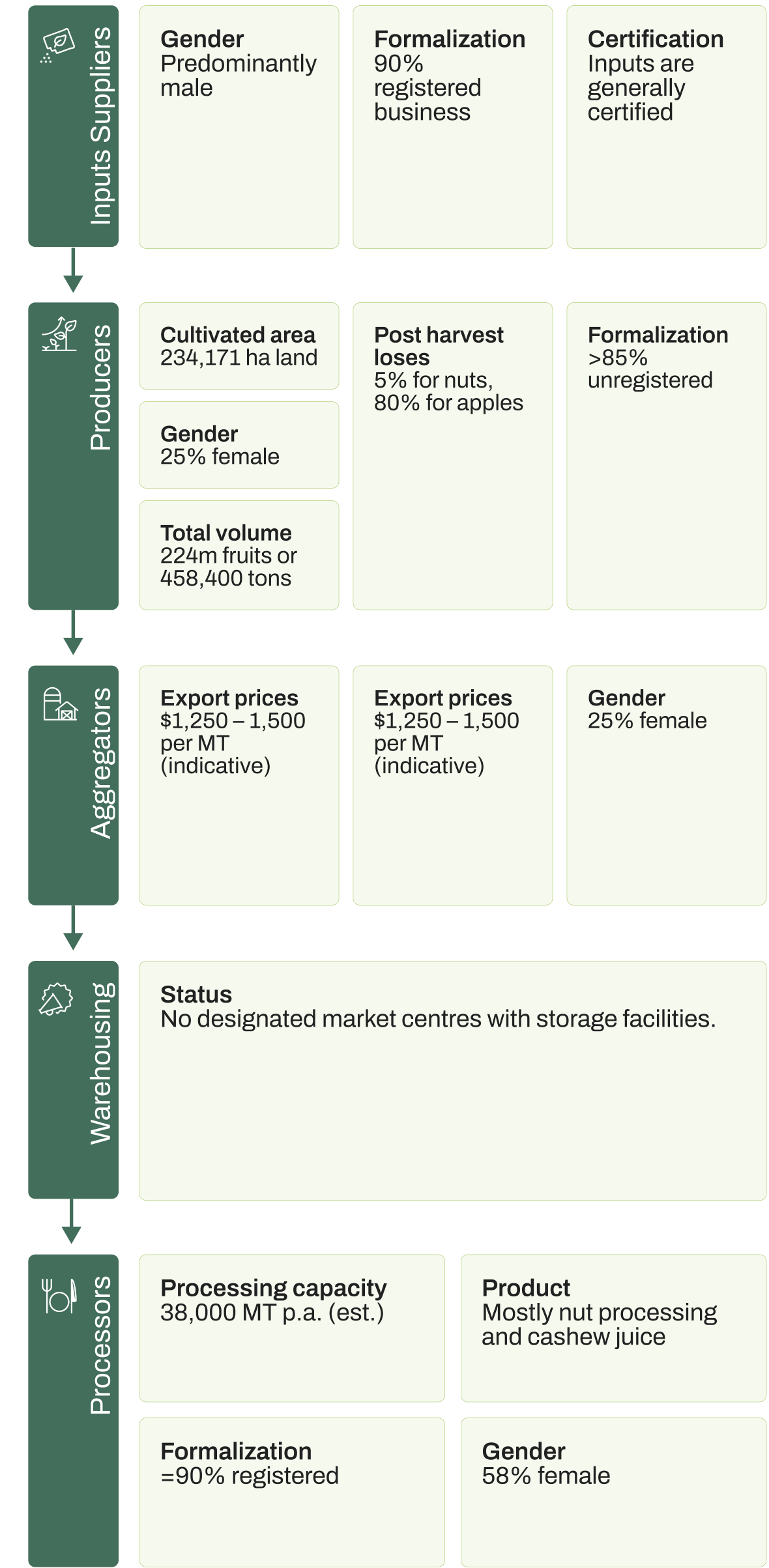
Export Destination	Percentage	Tonnes
Côte d'Ivoire	46,2%	973827,72
Ghana	13,8%	291618,25
Tanzania	10,4%	219601,68
Benin	6,3%	132138,93
Burkina Faso	5,9%	124944,03
Nigeria	3,9%	82381,97
Senegal	3,9%	81360,16
Guinea	3,8%	79739,26
Guinea-Bissau	3%	63015,03
Mozambique	2,8%	60093,22

Top Ghana's cashew export destination

Source: OEC 2025

Country	Percentage	Value \$
India	69,7%	239660599
Vietnam	25,1%	86294521
Germany	1,6%	5558347
Netherlands	0,9%	3243072
United States	0,9%	2997644
China	0,5%	1662827
Canada	0,4%	1435570
Brazil	0,3%	1057017
Singapore	0,3%	1051806
France	0,2%	750951

Value chain



Cashew value chain characteristics

Producer’s size

- 70% small (<5 ha)
- 18% medium (5-40 ha)
- 12% large (>40 ha)

Economic model

- Commercial 100%

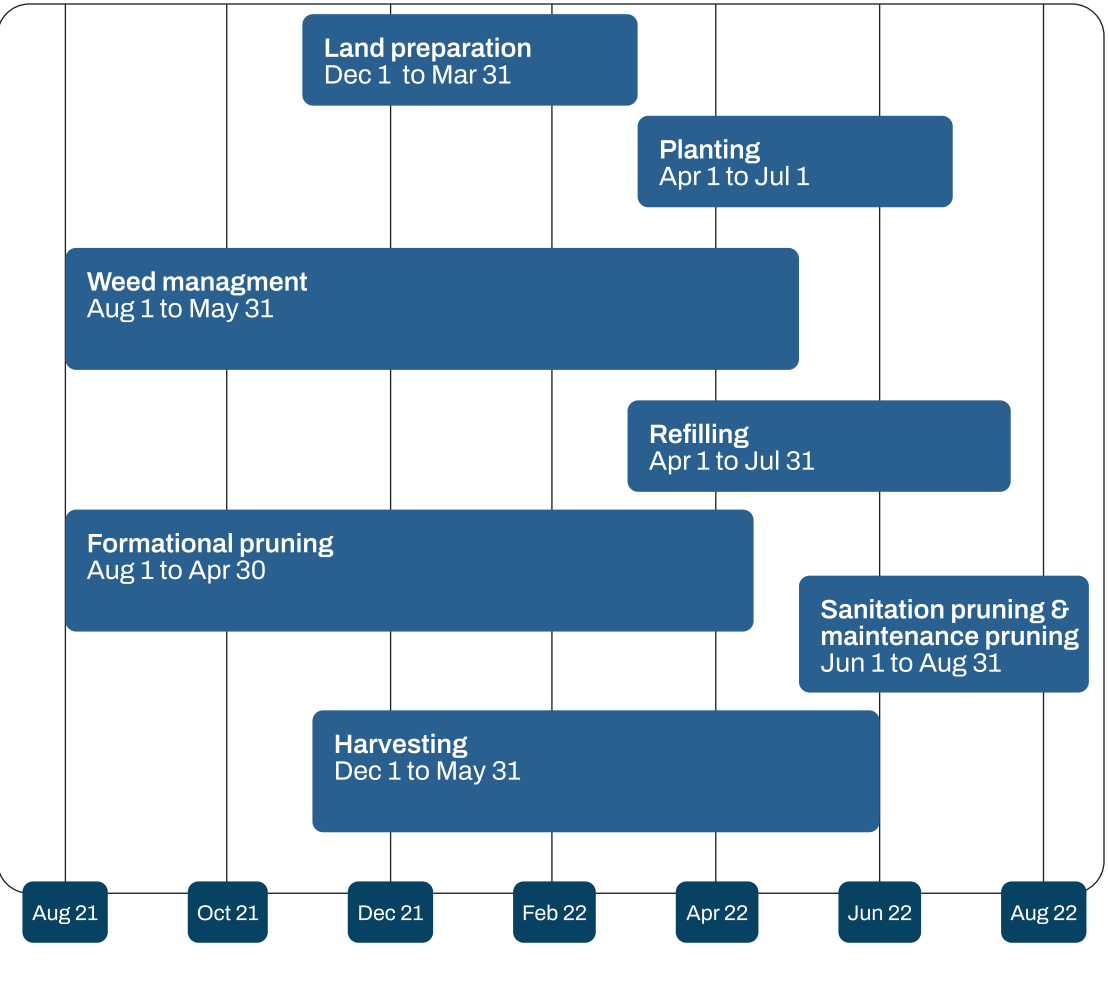
Certification

- International: mostly processors Fairtrade, Global GAP for >60% of processors
- Local: most input suppliers EPA, PPRSD (MoFA) 50% to 70%

Destination Markets

- Domestic 5%
- Export: 95%
- Main export markets: India and Vietnam for 90% of Ghana production

Agronomic calendar



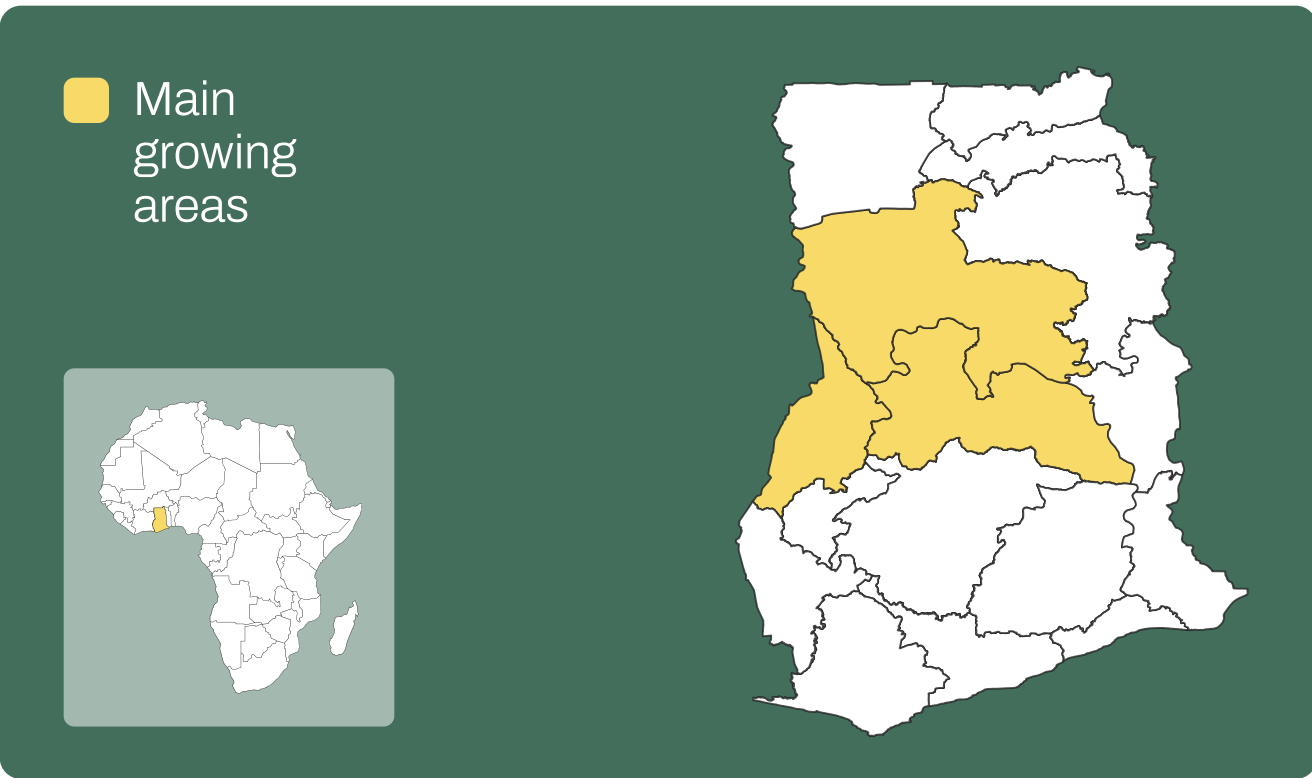
Sustainability practices

- Cashew is mainly produced on degraded soils
- Limited use of agrochemicals and limited effluent
- Exclusive rainfed production
- Intercropping with maize, cashew, cocoa, mango and rice
- Increasing zero tillage practices

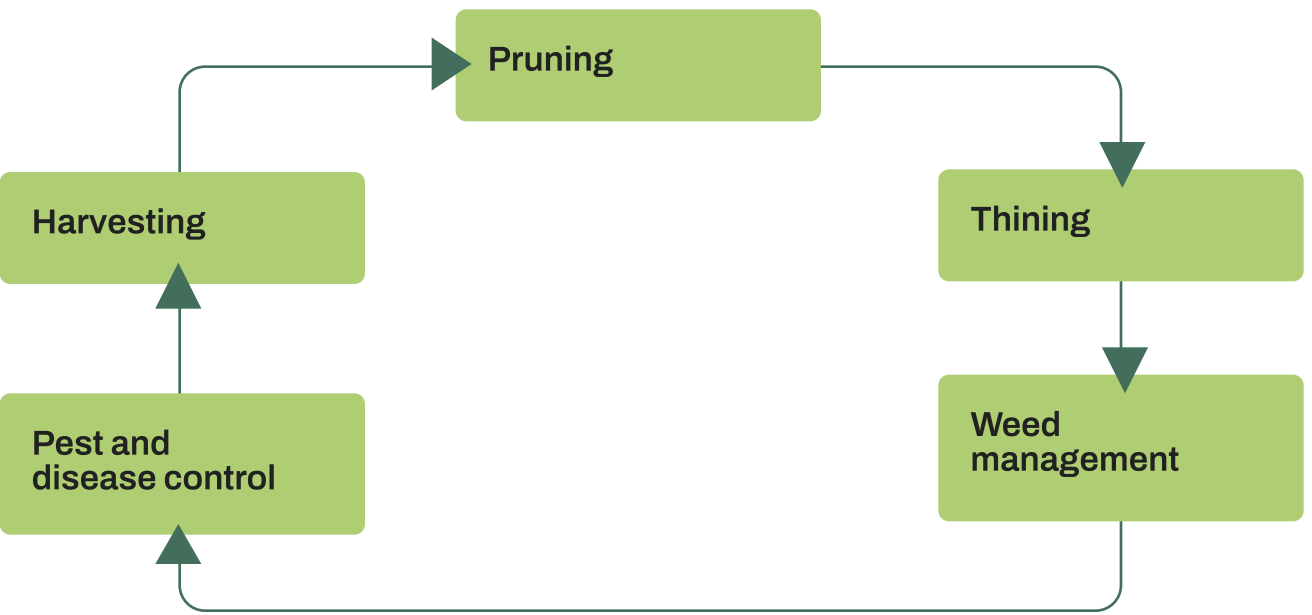
Regional production

Cashew production in Ghana spans 13 regions, with the main growing areas being **Bono East, Bono, and Savannah regions**. Within these three main regions, 2 districts where cashews are produced face a high risk of deforestation, while 13 districts face a medium risk of deforestation.

This highlights the environmental challenges associated with cashew farming and this distribution emphasizes the need for sustainable agricultural practices to mitigate deforestation risks and ensure the long-term viability of cashew production in these areas.

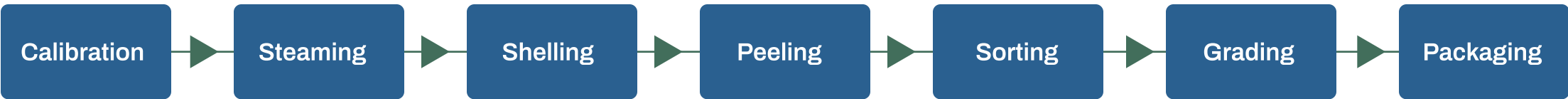


Agronomic practices

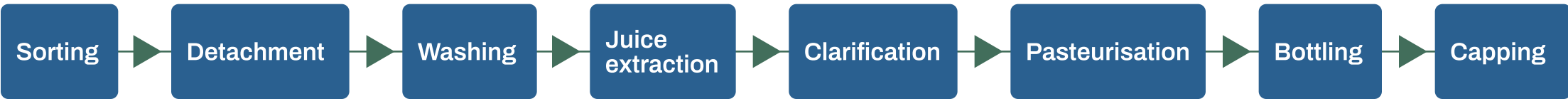


Processing activities

RCN (Raw Cashew Nuts)



Cashew apples



Challenges

Production Challenges

1. Post harvest losses caused by;
 - High moisture content
 - Improper storage in polyethylene bags
 - Improper drying
2. Limited finances limit access to improved planting material.
3. Inappropriate use of inputs.
4. Low yield.
5. Poor quality RCN.

Transport Challenges

- Limited rural access road network.
- Inadequate warehousing facilities.

Export Challenges

- Downgrading or rejection of some consignments due to quality issues arising from high moisture content caused by poor post-harvest management.
- Meeting regulatory requirements to ship cashew nuts with a moisture content not exceeding 10% present a significant challenge for farmers.

Processor Challenges

- Limited export capabilities.
- Underutilized cashew apples.
- Price competition for raw nuts.
- Low output conversion rate for processing equipment.

Sustainable Financing Opportunities

- Invest in traceability tools to map the supply chain and **increase sustainability of sourcing bases.**
- Financing to cashew farmers **to scale operations and boost productivity.**
- **Financing to processors** to enhance capacity and efficiency.
- Technical assistance to export-oriented cashew producers, enabling them to meet international quality and certification standards. **Funding projects that integrate cashew production with sustainable forestry practice.**

eco.business fund

The **eco.business Fund** aims to promote business and consumption practices that contribute to the **conservation of biodiversity, the sustainable use of natural resources, and climate change mitigation and adaptation**. By financing business practices that preserve nature and promote biodiversity, the fund seeks investments that generate both **environmental and economic returns**. The fund primarily offers loans to qualified financial institutions, which in turn lend to eligible borrowers. These borrowers include holders of recognized certifications as well as those implementing changes that **support conservation and biodiversity**. The fund supports sustainable operations in the **agriculture, fisheries (including aquaculture), forestry, and tourism sectors**.

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