

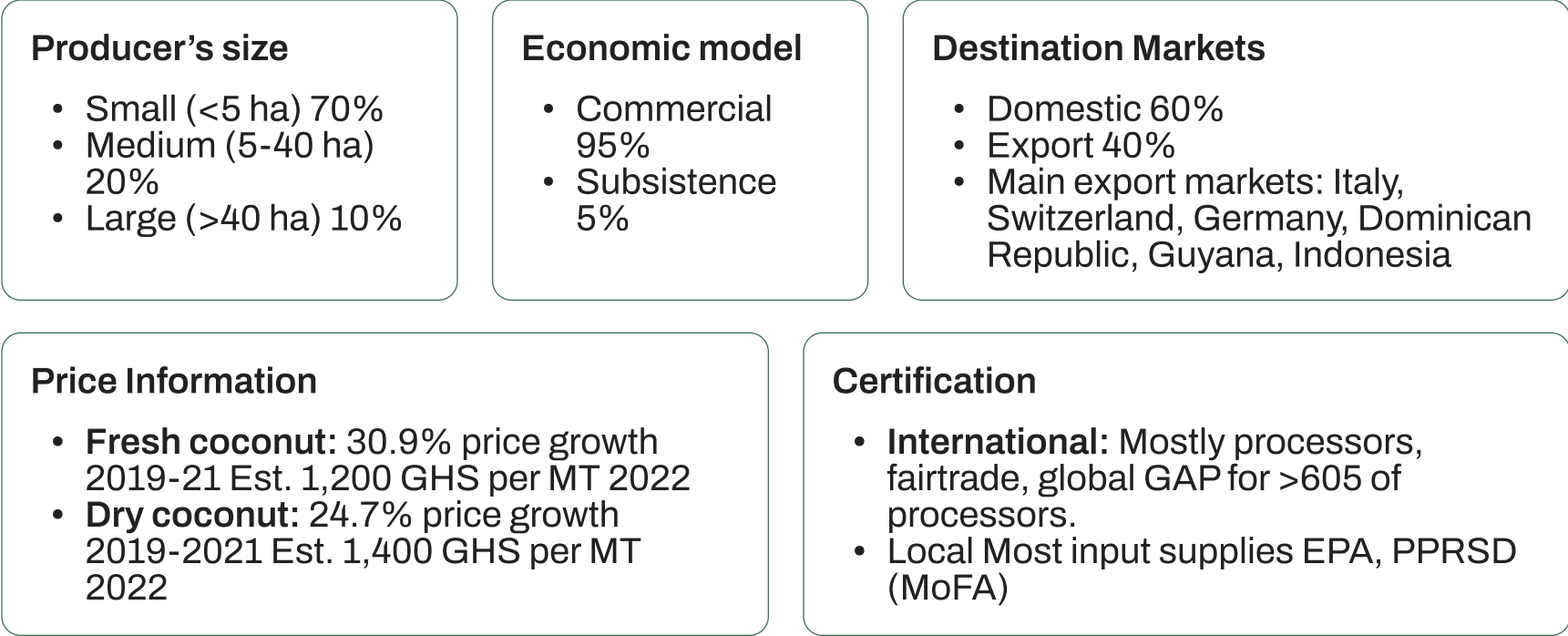


GHANA

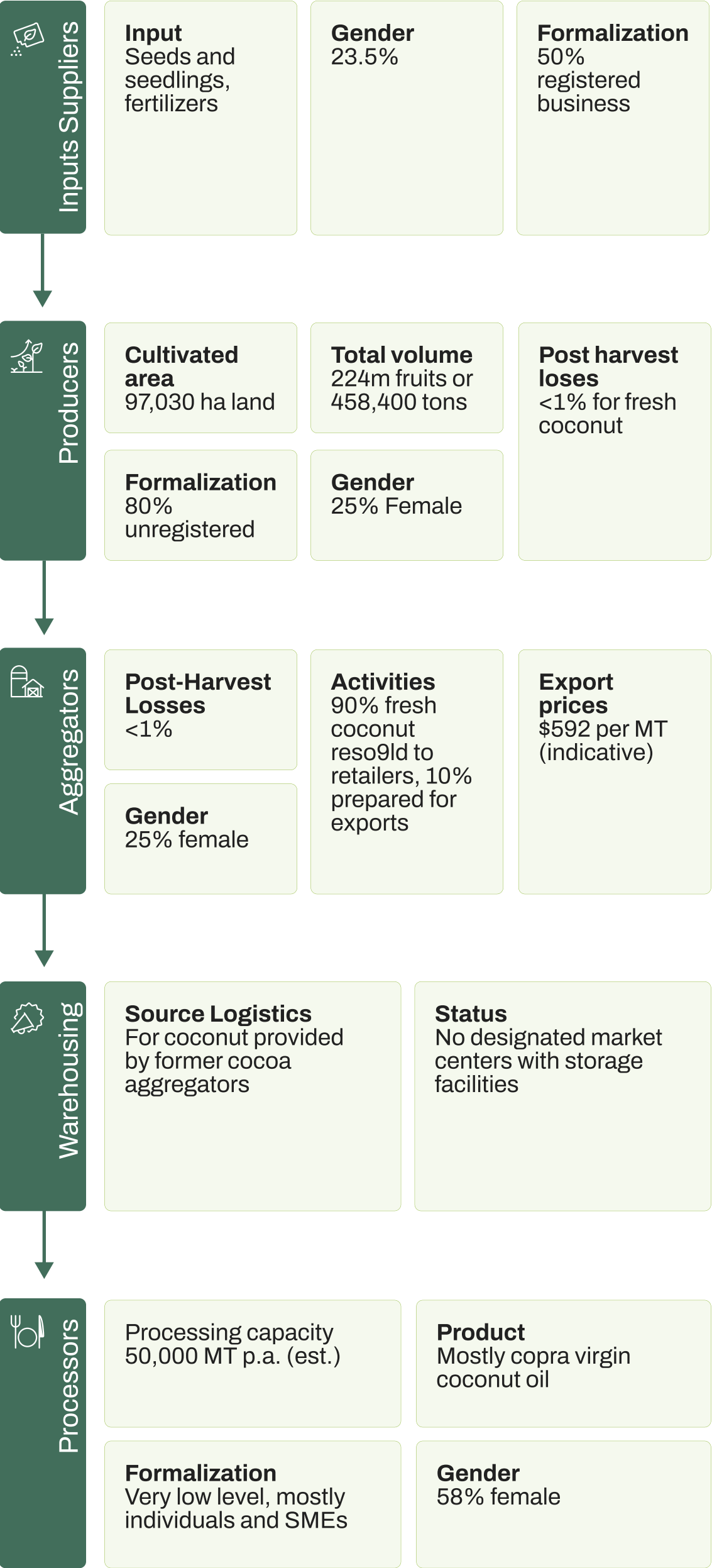
Economic overview



Value chain characteristics



Value chain



Global production of coconut - 2023

Source: FAO 2025

Country	Percentage	Tonnes
Indonesia	30,6%	17970219,8
Philippines	25,4%	14892628,4
India	24,1%	14163000
Brazil	4,9%	2898423
Vietnam	3,6%	2132034,1
Sri Lanka	3,5%	2060500
Papua New Guinea	2,3%	1370162,36
Mexico	1,9%	1144984,97
Mynmar	1,9%	1122138,88
Thailand	1,7%	970337,22

Leading coconut exporters globally

Source: OEC 2025

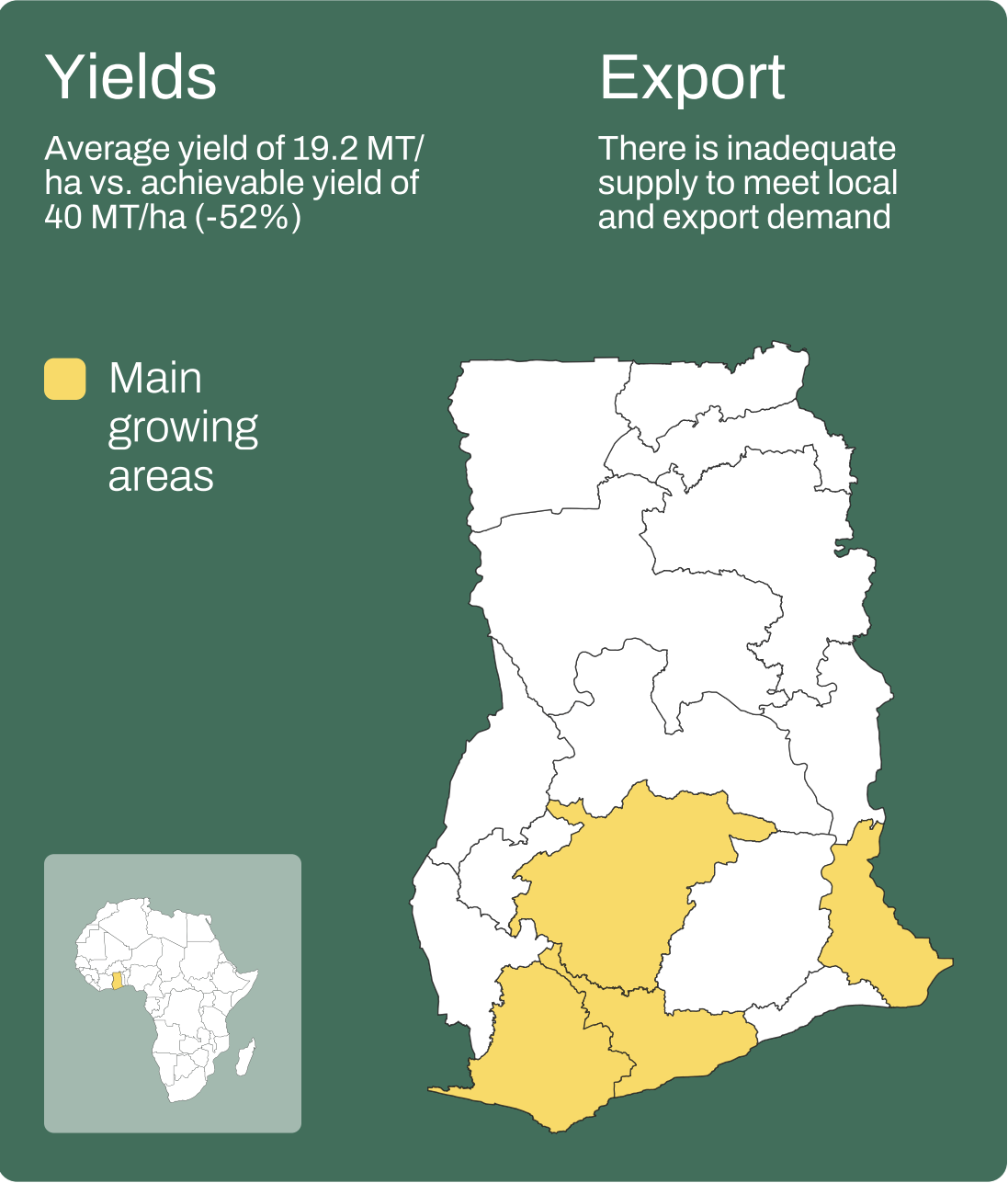
Export Destination	Percentage	Export Value \$
Indonesia	38,9%	757726
Thailand	33,5%	652436,89
Vietnam	15,7%	306134,88
India	5,1%	98579,35
Côte d'Ivoire	1,6%	31767,85
Sri Lanka	1,6%	31367,45
Ghana	1,1%	21488,57
Mexico	1%	18589,82
Netherlands	0,7%	14498,98
UAE	0,7%	13567,46

Top Ghana's coconut export destination

Source: OEC 2025

Country	Percentage	Tonnes
Nigeria	59%	3234381
Netherlands	10,3%	563745
Benin	9,4%	515651
United Kingdom	5,6%	306160
United States	4,4%	242650
Germany	3,8%	205714
Italy	3,7%	201358
Switzerland	1,9%	104902
Canada	1,5%	83329
Belgium	0,4%	21306

Regional production

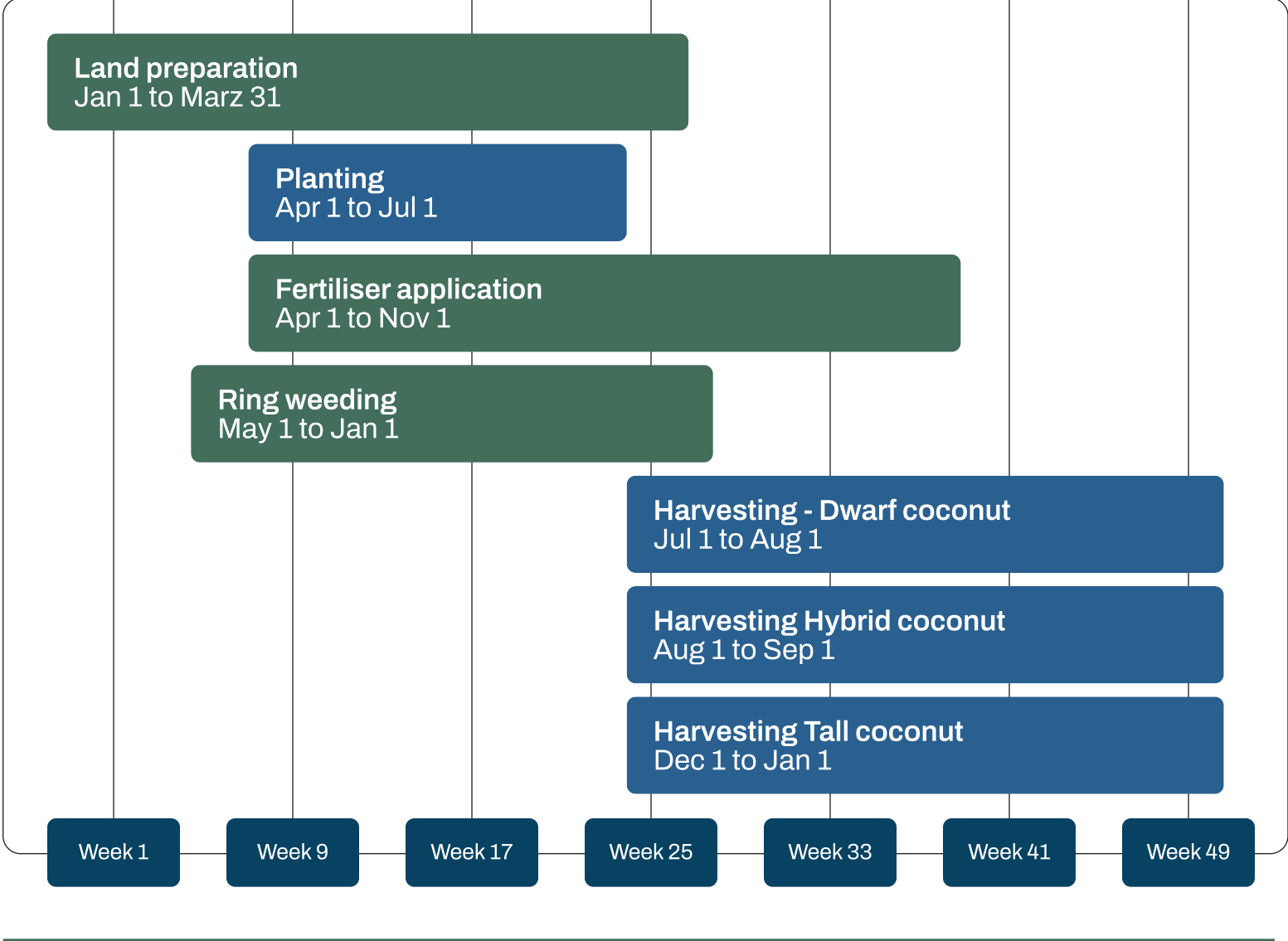


Coconut production in Ghana spans **11 regions**, with the **main growing areas being Western, Central, Volta and Ashanti regions**. Within these four main regions, **4 districts face a high risk of deforestation**, while **6 districts face a medium risk of deforestation**.

This highlights the environmental challenges associated with coconut farming and this distribution emphasizes the need for sustainable agricultural practices to mitigate deforestation risks and ensure the long-term viability of coconut production in these areas

Region	Production Volume (%)	Available Land (%)
Western region	69%	45%
Central region	29%	25%
Volta region	3%	
Ashanti region		11%
Others (8 regions)	4%	15%

Coconut agronomic calendar



ESG Practices

Gender balance
25% female producers and close to 605 female processors

Education level
Very limited for producers (<35%) and highest with input suppliers (50%)

Personal protective equipment

Certification practices
Local for input suppliers and international for processors



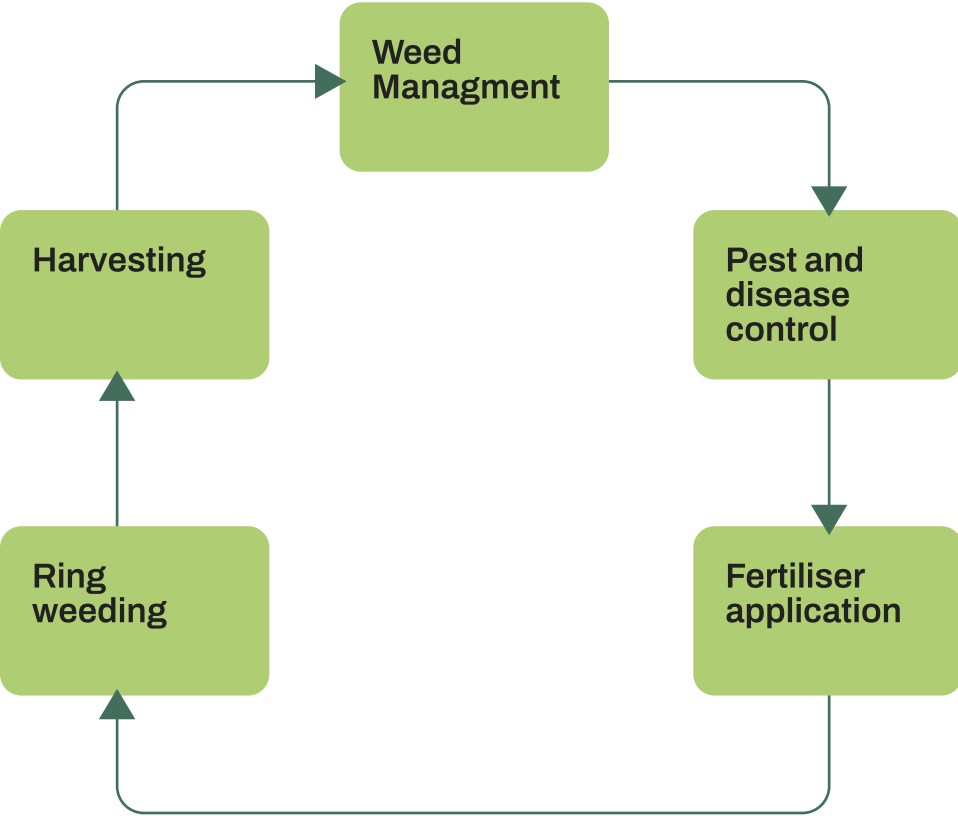
Sustainability financing opportunities

VC Segment	Green Finance Requirements
Producers	Financing for - Efficient irrigation infrastructure - Agro-forestry or intercropping production practices - Capacity building and training on traceability and supply chain management system
Processors	- Implementation of sustainability standard and certification - Implementation of waste utilization and management.

Challenges

- **Insufficient improved** planting material.
- **Low yield** due to poor implementation of sustainable production practices.
- **Inadequate diseases and pests scouting and early warning signals**.
- **Low postharvest handling management** like sorting and grading.
- Climate Change like erratic rain patterns **affecting productivity**.
- **Poor network of rural access roads** which result to high freight costs.

Agronomic practices for coconut production



eco.business fund

The **eco.business Fund** aims to promote business and consumption practices that contribute to the **conservation of biodiversity, the sustainable use of natural resources, and climate change mitigation and adaptation**. By financing business practices that preserve nature and promote biodiversity, the fund seeks investments that generate both **environmental and economic returns**. The fund primarily offers loans to qualified financial institutions, which in turn lend to eligible borrowers. These borrowers include holders of recognized certifications as well as those implementing changes that **support conservation and biodiversity**. The fund supports sustainable operations in the **agriculture, fisheries (including aquaculture), forestry, and tourism sectors**.

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