

The background of the slide is a photograph of a forest landscape. In the foreground, there is a dense field of young, green coniferous trees. Behind them is a line of taller, mature evergreen trees. The sky is dark and cloudy, with some light breaking through. The overall tone is natural and sustainable.

Partnerships for Sustainability

Impact Report 2021

Marketing communication

3	5	6	7	10	13	16	18	21	24	34	35	36	37
Key Figures	Greetings from the Chair	Greetings from the Advisor	The Sustainability Journey	Spreading Sustainability to Productive Sectors in Ecuador	The Importance of the Private Sector in the eco.business Fund's Journey to Sustainability	Raising Awareness on Sustainable Farming Practices in sub-Saharan Africa	Our Approach to Impact & Sustainability	Our contribution to the SDGs	Operational Results	Investors & Fund Initiators	Contact	Credits	Disclaimer



Content

The Fund's Mission

The eco.business Fund aims to promote business and consumption practices that contribute to biodiversity conservation and the sustainable use of natural resources, as well as to mitigating climate change and adapting to its effects.

Partnerships for Sustainability

Key Figures



Key Figures ¹

Fund		Development Facility		Environmental Impact	
USD 646.7	million total available funding	107	technical assistance projects launched in 25 countries to date	24	million tons CO ₂ stored by (agro-)forestry activities (absolute) ³
USD 2,573.4	million cumulative volume of sub-loans facilitated to end-borrowers	400,000 ²	people reached through conferences and events	888,000	hectares farmland under sustainable management
8	countries invested in	USD 6.3	million cumulative technical assistance project volume	134,000	liters herbicide use avoided ^{2,3}
33	partner institutions the fund has invested in to date	4,000	people trained	4.8	million m ³ irrigation water saved ^{2,3}
				520	hectares of soil erosion avoided ^{2,3}

¹ Cumulative figures for both sub-funds, as of December 2021

² Cumulative figures only for eco.business sub-fund for Latin America and the Caribbean, as of December 2021

³ Figures are modeled by the eco.business Fund based on primary reporting and third-party data.

Greetings from the Chair

As we look back on the year that was 2021 – we are incredibly proud of the eco.business Fund's achievements. Despite global challenges, the eco.business Fund has continued to focus its efforts with trusted partners that prioritize sustainability which has resulted in the fund exceeding business plan and impact goals for the year. Ultimately, this means we can achieve more positive impact. One way we pursue this mission is by setting up environmental and social management systems (ESMS) that strengthen the environmental performance of a financial institution, or by supporting end-borrowers to close the gaps in their operational practices to become eligible to receive a voluntary sustainability standard; the fund and its Development Facility are acting as agents of change to support its various partner institutions.

To date, the fund has 33 partner institutions and has supported the implementation of ESMS for 12 of them. Working with likeminded partners has enabled the fund to provide over 28,000 sub-loans to support sustainable business and consumption practices, which has translated to the sustainable management of 888,000 hectares of farmland, 4.8 million m³ of water saved, and 24 million tons of CO₂ stored (absolute) by agroforestry activities as of December 2021.

While we continue to build resilient relationships with our long-standing partners, we have not stopped in our pursuit of expanding our frontiers and forging new partnerships. Over the course of 2021, we are proud to have expanded the fund's scope by venturing into Mexico and Peru. In addition to new markets, the fund has also engaged with new types of institutions such as non-banking financial institutions and cooperatives that serve small and medium enterprises and small holder farmers.

We are proud of our expansion into the food value chain. Understanding the devastating cost on biodiversity, the overconsumption of natural resources, and greenhouse gas emissions; it has become clear that tackling the complex food value chain system is vital in our journey to sustainability. That is why going forward, the fund will finance actors in various links of the food value chain, not only primary production, to enhance its footprint.

On that note, it is with pride that I present the eco.business Fund Impact Report for 2021 on behalf of the Board of Directors. With great thanks to the dedication of our partners, we look forward to continuing to pioneer conservation finance, and hope you enjoy reading more on how our partners are spearheading sustainability in their day-to-day operations.

DR. JENS MACKENSEN
CHAIRPERSON OF THE BOARD



DR. JENS MACKENSEN
CHAIRPERSON
OF THE BOARD

*"Working with
likeminded partners
has enabled the fund
to provide over
28,000 sub-loans
to support
sustainable business
and consumption
practices."*

Greetings from the Advisor

The journey to sustainability is not a linear path, but a multi-faceted and complex odyssey. The eco.business Fund has made it its mission to promote a multitude of business and consumption practices that conserve biodiversity, sustainably use natural resources, and mitigate the effects of climate change. Over the course of 2021, we are proud of the determination of our partner institutions to put sustainability at the vanguard of their operations and promote sustainability amongst their clients.

We are honored to have played a part in their journey to sustainability, by encouraging and enabling them to adopt international sustainability standards to pave the way for sustainable economic development in the world's most biodiverse regions. Many of the fund's partners are signatories to new international and sectoral initiatives, such as the Principles for Responsible Banking, a unique framework where signatories banks' strategy and practice align with the vision society has set out for its future in the Sustainable Development Goals and the Paris Climate Agreement.

We are proud to report that the fund closed the year with USD 528 million in outstanding portfolio, exceeding its business plan for the year. We have raised a record amount of USD 95 million in private funding, including in senior shares, which has increased private sector participation to over 30%. This not only underscores the trust private investors have in the fund, but also highlights their commitment to biodiversity finance.

Empowering financial institutions as well as sectoral players with the knowledge and technology to track the environmental impacts of business activities is yet another way, the fund is changing the economic landscape of the regions it serves, steering finance and businesses towards sustainable practices by taking timely action to manage their environmental impacts.

One of the shining examples of the fund's efforts to strengthen its partnerships can be seen in the work being done with partner institutions to strengthen their internal capacity to identify and manage environmental and social (E&S) risks. The resulting increase in banks' green portfolios shows that profitability can work hand-in-hand with sustainability. The stories in this report provide more insight to this approach.

This journey has only been possible thanks to the focussed vision of the eco.business Fund Board of Directors, as well as the continuous support of the fund's partners and investors. It is this collective effort that builds the catalytic green finance capacities within the financial system to fulfil the fund's mission of promoting sustainable business and consumption practices that make a positive difference in the world we live in.



SANDRA ABELLA

DIRECTOR FINANCE IN MOTION,
ADVISOR TO THE ECO.BUSINESS FUND



SANDRA ABELLA
FUND DIRECTOR

"We are honored to have played a part in the journey to sustainability, by encouraging and enabling partners and final beneficiaries to adopt international sustainability standards."

Partnerships for Sustainability

The Sustainability Journey



eco.business Fund: The Sustainability Journey

The eco.business Fund has participated in an exciting journey since its inception in 2014 when green or sustainable finance was still a niche consideration in Latin America and the Caribbean (LAC) and sub-Saharan Africa (SSA). Since then, awareness of the importance of sustainable banking has increased significantly.

In partnership with its Development Facilities (DF) and 33 partner institutions, the eco.business Fund has sought to be an agent of change along this sustainability journey. It funds financial institutions that support business and consumption practices that contribute to biodiversity conservation, the sustainable use of natural resources, and climate change mitigation and adaptation to its impacts.

When the fund first initiates a relationship with a financial institution it is often their first step towards adopting a green approach – many times in response to multilateral funding organizations' requirements. However, it

becomes integral to the institution's operations and a source of new business over time.

A typical first step is implementing an environmental and social management system (ESMS) – a fundamental pillar that strengthens the environmental performance of a financial institution. An ESMS provides a systematic approach – using a set of tools – to identify and manage a financial institution's exposure to the environmental and social risks of its portfolio, while stimulating positive impacts.

To date, the LAC DF has implemented ESMS in more than 12 financial institutions.

The next step in the journey is typically to define an institution's sustainability strategy and rally support across the institution from the shareholders to loan officers. Over the course of 2021, work has started with Itaú in Colombia, to define its sustainability strategy. While the parent company in Brazil is already advanced on its journey to sustainability, the Colombian subsidiary is just getting started. Despite the



experience within the group, the sustainability strategy needs to be adapted to the local context and cannot simply be copied. Therefore, an analysis of existing sustainability initiatives and procedures was conducted to understand the gaps and identify and prioritize the issues that are most important to the organization. Following that, a framework which the bank can implement was developed, alongside a detailed action plan.

Once these two phases are completed, the partner institution has several additional steps to complete, depending on its strategic priorities and portfolio. These steps include, among others, the development of green financial products, collaborating with clients to improve their practices, or aligning with sectorial initiatives related to sustainability. Frequently, partner institutions choose to implement one or more of these steps simultaneously. In 2021,

The eco.business Fund became a signatory to the **Finance for Biodiversity Pledge** in 2021.

several partners embarked on the journey to design and implement a green financial product. The impact story "Spreading sustainability to productive sectors in Ecuador" on [page 10](#) describes the motivation behind Banco Guayaquil, Ecuador, implementing green financial products in one of the fund's focus sectors.

Many of the fund's partner institutions are signatories to new international and sectoral initiatives and the eco.business Fund itself became a signatory to the Finance for Biodiversity Pledge in 2021, a commitment by financial institutions to protect and restore biodiversity through their finance activities and investments. In line with this commitment, the DF supports partner institutions in the implementation of Principle 2 (Impact measurement) of the Principles for Responsible Banking and the four guidelines for climate target setting for banks of the Net Zero Banking Alliance, where agriculture sector in particular plays an important role in reducing emissions.

The LAC DF is supporting:

- Banco Produbanco, Ecuador, in setting their Principles of Responsible Banking and Net Zero targets and defining an action plan to achieve them, and
- Banco Promerica, Costa Rica, in aligning their strategy, and participating in all three initiatives: Principles of Responsible Banking, Women Empowerment Principles, and Net Zero Banking Alliance.
- Banco Pichincha, Ecuador, in developing their climate change strategy in alignment with the Principles for Responsible Banking and the Task Force on Climate Related Financial Disclosures
- Banco Hipotecario, El Salvador, in aligning their strategy with the Principles of Responsible Banking,

Another way the fund is supporting sustainability efforts is raising awareness amongst primary producers on climate-smart farming methods. In sub-Saharan Africa, the fund collaborated with Shamba Shape Up, Kenya's longest-running agricultural TV series



to spread the message on how crucial managing and mitigating environmental risks is to successful and sustainable farming in the region. Find out more about this initiative on [page 17](#).

Working towards sustainability is a journey that is never completed, and all sustainability efforts need to be regularly monitored and revisited to assess their relevance. To continue on its partnership journey with partner institutions,

the eco.business Fund plans to expand its impact beyond primary production to incorporate investments along the food value chain and promote sustainability in the four focus sectors of the fund in the upcoming year.

Partnerships for Sustainability

Spreading Sustainability to Productive Sectors in Ecuador



Spreading Sustainability to Productive Sectors in Ecuador

The eco.business Fund's partnership with Banco Guayaquil in Ecuador began in 2019 with a pledge of USD 20 million. The bank's support of leading agribusiness producers and processors in key productive areas of the country made it a strategic ally for the fund in spreading sustainable practices in the sector at a nation-wide level.

Banco Guayaquil considers sustainability an integral part of their business and, as such, has become a signatory to the Principles for Responsible Banking, revising its sustainability strategy to address critical and emerging issues. It has also committed to the Sustainable Development Goals.

To advance the bank's approach to sustainability, the eco.business Fund supported Banco Guayaquil with the implementation of an Environmental and Social Management System (ESMS) that meets best international standards.

Since the introduction of the new system, the bank has categorized 1,112 clients within the scope of the ESMS, 151 of which the bank evaluated through due diligences conducted by their specialized team.

Tania Tamariz, Corporate Governance Manager, says: "Having implemented an ESMS has enabled Banco Guayaquil to obtain additional international financing and to gain a better understanding of the possible environmental and commercial risks in our portfolio. It is also thanks to this understanding, that we were able to issue our first social bond in 2020 and will launch a green financial product in 2022."

The eco.business Fund is currently supporting Banco Guayaquil in the design and implementation phase of the green financial product. The product will enable producers, specifically those within the shrimp and banana sectors, to get access to credit of up to USD 100,000 to finance energy reconversion projects



– switching production facilities using fossil fuels to renewable energy.

This is just one of the ways the bank has been working to deepen its relationship with clients that are certified under the fund's eligible standards in agribusiness and aquaculture value chains. Currently, aquaculture makes

up more than 5% of the bank's portfolio, followed by tropical fruits, such as banana, at approximately 3%.

Aquaculture is one of the fund's four target sectors and a key area of intervention for the eco.business Fund. In Ecuador, most of the country's shrimp exports (about 88%) haven't



been certified by an acknowledged environmental label such as the Aquaculture Stewardship Council (ASC) and the industry is having a negative impact on the country's natural ecosystems. That's why the fund developed various initiatives that could enable partner institutions to finance consumption practices that could, for example, decrease the

generation of hazardous waste and water contamination, and protect mangroves. To date, Banco Guayaquil has provided USD 24 million to sustainable shrimp farmers across the country, thanks to financing made available by the eco.business Fund. In addition, the bank has protected approximately 7,600 hectares and supported approximately 83,000 jobs.

Another way the bank has been able to increase financing certified producers is by capacitating internal staff. To do this, the Development Facility has supported Banco Guayaquil in fostering its internal knowledge on sustainability through a series of events, training programs and webinars. Tamariz says that the participation in events and webinars sparked the interest and curiosity about sustainability topics among the bank's staff. Following a training on sustainability standards, the bank adopted a strategic approach to incorporate them into their operations, leading to a 12% increase in the number of certified clients in their portfolio.

Banco Guayaquil has already come far on its sustainability journey and will continue this path in the future. The bank plans to focus on addressing climate change as part of their "Sustainable financing and investment" pillar going forward. The eco.business Fund will continue to accompany Banco Guayaquil on the journey ahead.



"Having implemented an ESMS has enabled Banco Guayaquil to obtain additional international financing and to gain a better understanding of the possible environmental and commercial risks in our portfolio."

TANIA TAMARIZ
Corporate Governance Manager

Partnerships for Sustainability

The Importance of the Private Sector in the eco.business Fund's Journey to Sustainability



The Importance of the Private Sector in the eco.business Fund's Journey to Sustainability

Loan participations are an innovative instrument for the impact investment market

While the private sector has long played a critical role in global economic development, improved education and poverty alleviation, drawing on private capital and expertise is becoming increasingly important to help close the funding gap to meet the Sustainable Development Goals and streamline impact financing.

An innovative way of putting additional impact capital to work is through the mobilization of private investors via loan participations. This alternative instrument is where financing is pooled from multiple parties to be provided to a single borrower for a given impact focus, with one lender taking a lead role and recruiting others to participate, thus sharing the risks and profits, while reducing origination cost and creating greater efficiencies in capital raising for borrowers.

A pioneer in this regard, the eco.business Fund is proud to have developed a partnership model with global impact investor Calvert Impact

Capital on a loan participation program that demonstrates how to successfully apply a mainstream financial instrument to the impact investing market.

Why do loan participations work in the impact environment?

There are many compelling reasons why loan participations are an excellent instrument for the impact investment market. By teaming up with another lender, the eco.business Fund is able to originate larger loans to support its impact agenda than it would otherwise be willing or able to handle alone. By originating the transaction and transferring a share via participation, the fund is able to retain control of its customer relationships and the given impact theme, mobilize additional capital alongside its own for the benefit of the customer, and facilitate a greater diversification of assets and reduced risk of exposure to losses in the fund.

"Creating ways to mobilize additional financing and unlocking liquidity for the fund is especially important during these difficult economic times

caused by the pandemic. Participation loans are an innovative alternative to getting new investors to support us in our mission, and in this way, amplify the scale of impact that we have on the ground," says Finance in Motion's Managing Director Sylvia Wisniwski. "Equally as important is the trust placed in the fund's underwriting standards and management of impact themes in this type of transaction, which creates a positive signaling effect for other investors in the market."

Calvert Impact Capital – A Case Study

A global non-profit investment firm with an established track record of providing social and environmental impact and financial returns, Calvert Impact Capital has worked with around more than 20,000 retail, accredited and institutional investors over the last 27 years, raising over USD 3 billion in impact capital.

In an innovative transaction in 2020 with eco.business Fund, Calvert Impact Capital acquired five seasoned eco.business Fund loans valued at USD 41 million, originated from the



"Participation loans are an innovative alternative to getting new investors to support us in our mission, and in this way, amplify the scale of impact that we have on the ground."

SYLVIA WISNIWSKI
Managing Director, Finance in Motion

Additional impact mobilized through loan participations

35,000 hectares of farmland under sustainable management

1,3 million tons of CO₂ stored by agroforestry activities (absolute)

37,000 m³ of liquid waste treated or recycled



fund in Latin America. The transaction created additional financial capacity for the fund to originate more green investments in the region. The success of this transaction led to a partnership between eco.business Fund and Calvert Impact Capital, expanding the scope of potential participations to also include loans to new fund customers. .

The fund has mobilized USD 15 million to date under this expanded participation partnership model. The partnership has also enabled the fund's largest transaction to date for USD 45 million focusing on protected agriculture in Mexico. Some of the environmental impact the loan participations have supported

is showcased at the top of this page, with more detailed on the [eco.business Fund website](#). This partnership model has enabled Calvert Impact Capital to put additional impact capital to work in support of the fund's mission.

"We are proud of our longstanding partnership with the eco.business Fund, and the use of loan participations has helped scale the impact of our capital significantly in critical sectors supporting biodiversity and addressing the effects of climate change. This is a great example of our mission and portfolio strategy at work – finding innovative ways to mobilize private capital through and alongside intermediaries, funds, and managers who are advancing financing solutions to address the world's social and environmental challenges," said Jennifer Pryce, President & CEO, Calvert Impact Capital.



In an unprecedented transaction with the eco.business Fund, Calvert Impact Capital acquired five seasoned loans valued at **USD 41 million**, originated from the fund in Latin America.

JENNIFER PRYCE

President & CEO, Calvert Impact Capital

Partnerships for Sustainability

Raising Awareness on Sustainable Farming Practices in sub-Saharan Africa



Raising Awareness on Sustainable Farming Practices in sub-Saharan Africa

Raising awareness on the importance of environmental and social considerations is the first step in getting financial institutions, companies, producers, and the society started on their sustainability journey. In low-income rural areas in sub-Saharan Africa, understanding why and how to engage in sustainable farming practices can improve people's lives.

To amplify the impact and showcase how environmental risks can be managed and mitigated, the eco.business Development Facility for sub-Saharan Africa sponsored three episodes of the 11th series of the Shamba Shape Up show, East Africa's longest-running agricultural television series airing in Kenya. The show reaches an average of 1.6 million weekly viewers in English and 1.7 million viewers in Swahili.

The show aims to raise awareness of good farming, nutrition, and water management

practices by promoting positive attitudes towards adoption of sustainable agronomic methods that are less harmful to the environment. In each episode of Shamba Shape Up, viewers were taken through why these practices were so important and were given real-life examples of how to do it themselves.

The sponsored episodes covered how to create buffer zones near rivers and forests, harvest rainwater (runoff) using waterpans, sustainable commercial tree management, and why practicing mixed farming is critical in improving plant nutrition.

The importance of sustainable farming cannot be underestimated because it protects biodiversity and enables the farmers to live sustainably off the land they are farming. In addition, agriculture is one of the biggest casualties of climate change. Research suggests that environmental stress caused by climate



Partnerships for Sustainability

The importance of sustainable farming cannot be underestimated because it protects biodiversity and enables the farmers to live sustainably off the land they are farming.

change, especially drought, accounts for 14–20% loss in yield and 6–19% plant mortality¹. That's why promoting climate smart and resilient farming methods is so important, especially in sub-Saharan Africa where agriculture contributes 15% to the regions GDP².

Going forward, the eco.business Fund plans to partner with financial institutions to help them become more aware of environmental and social risks and integrate them into their internal credit and risk management processes. Not only will this contribute to the greening of the banking portfolio, but it will also catalyze the growth of green businesses across sub-Saharan Africa.

¹ Muoki, Chalo & Maritim, Tony & Oluoch, Wyclife & Kamunya, Samson & Bore, John. (2020).

² https://www.oecd-ilibrary.org/docserver/agr_outlook-2016-5-en.pdf?expires=1646658281&id=id&accname=guest&checksum=90821290502DF64F0764011AE263C4BB

Partnerships for Sustainability

Our Approach to Managing Impact and Sustainability



Our Approach to Managing Impact and Sustainability

The eco.business Fund aims to promote business and consumption practices that contribute to biodiversity conservation, to the sustainable use of natural resources and to climate change mitigation and adaptation. The fund further strives for systemic impact by developing the capacity of local institutions to successfully deliver conservation finance, increase its demand, build an enabling environment for a greener economy, and by raising awareness on protecting biodiversity and conserving natural resources.

The fund's work towards its impact objectives is guided by a holistic impact management system that helps managing and mitigating potential negative outcomes while enhancing positive impact. These aspects are integrated into the fund's investment cycle: from setting the objectives in core strategy and policy documents and thorough screening of potential investees – including their alignment with the fund's objectives and capacities to

deliver impact – to continuous monitoring and management once capital has been deployed.

The eco.business Fund works towards the Sustainable Development Goals (SDGs) and aligns with international standards and good practices. These include the Operating Principles for Impact Management, the IFC Performance Standards, the eight core conventions of the International Labour Organization and the UN Global Compact.

The fund is classified as an Article 9 fund in accordance with the Sustainable Finance Disclosure Regulation¹ (SFDR). The fund's overall sustainability-related impact is demonstrated by relevant sustainability indicators (see pp. 21–23). In pursuing its sustainable investment objective, the eco.business Fund aims to contribute to the EU Taxonomy objectives of climate change mitigation and adaptation by investing, among others, in EU Taxonomy-eligible economic activities.

¹ Regulation (EU) 2019/2088 on sustainability-related disclosures in the financial services sector.



Managing Positive Impact

The eco.business Fund utilizes a number of instruments and approaches to enhance the positive impact of its activities. These include a detailed set of use-of-proceeds criteria, which aim to ensure that resources are on-lent or, in the case of direct investments, utilized for the intended purpose to steer the fund's environmental impact. These requirements include that (end-)borrowers must either hold an eco.business Fund-eligible sustainability

certification or implement a sustainable business practice included on the fund's Green List. This region-specific list contains production practices eligible for investment from the eco.business Fund based on comprehensive screening and assessment of their respective contribution to the fund's impact targets, such as the purchase and installation of water-saving drip or micro-sprinkler irrigation systems or the renewal or establishment of cocoa and coffee plantations under agroforestry systems. The fund is

Read Finance in Motion's
Disclosure Statement [here](#)



Finance in Motion, eco.business Fund's advisor, is a signatory of the Operating Principles for Impact Management (Impact Principles), the leading industry standard for integrating impact management throughout the investment lifecycle. In the framework of the Impact Principles, the advisor is committed to periodic independent verifications of the alignment with the principles.

In 2021, BlueMark, a specialized impact verification services provider, conducted this assessment by benchmarking Finance in Motion's impact management system against the Impact Principles. The verification, which included a review of the eco.business Fund's practices, showed notable ratings across all principles, affirming the fund's strong impact management system.

continuously working on expanding this list for a stronger impact footprint. In 2021, the Green List was expanded with eligible investments along the food value chain.

Assessing the eco.business Fund's impact demonstrates progress towards the fund's impact objectives and provides insights and learnings that inform the strategy. Impact is monitored through a set of key positive impact indicators, which have been selected based on the Theory of Change. The fund combines a range of data sources to track progress against its industry-aligned key performance indicators, including specific reporting by the investees, scientific evidence relating to the environmental impacts of measures financed, and technical parameters for impact estimations as appropriate and in line with industry practice.

Managing Environmental & Social Risks

The eco.business Fund places a priority on effectively managing – i.e. avoiding, minimizing, and mitigating – potential environmental and social (E&S) risks and impacts associated with its investments. To this end, the fund maintains and continuously improves on its Environmental and Social Management System (ESMS).



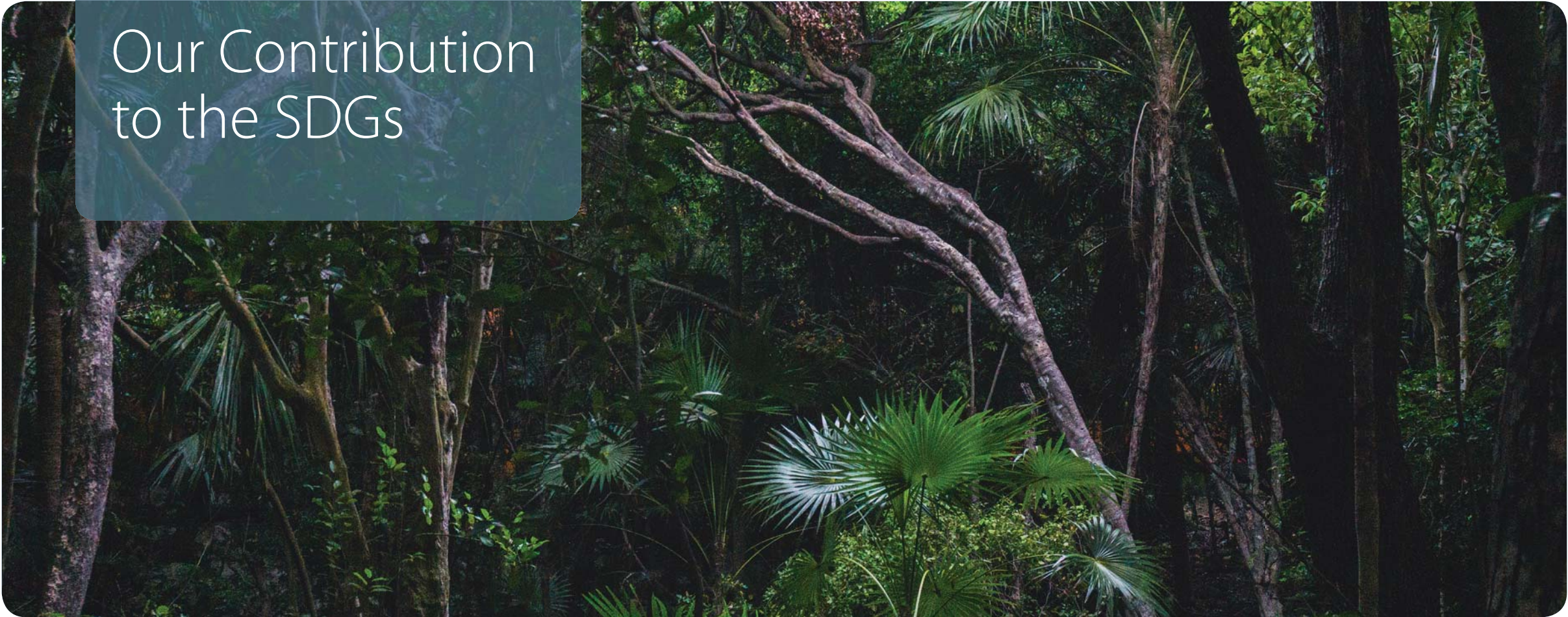
E&S risks are considered throughout the investment process. E&S screening and thorough E&S due diligence processes are a key tool for identifying potentially significant adverse sustain – ability impacts and for assessing the capacity and commitment of the fund's investees to address and mitigate against these impacts. Once capital is deployed, the eco.business Fund regularly monitors the E&S performance of its partner institutions.

Read more about the eco.business Fund's approach to impact and sustainability, including our sustainability-related disclosures in line with requirements of the SFDR, at [our website](#).

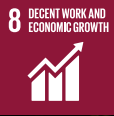


Partnerships for Sustainability

Our Contribution to the SDGs



The eco.business Fund's activities have been mapped towards the SDGs at an SDG target level, based on which eight have been selected as core SDGs.

SDG	eco.business Fund's contribution & indicators	2020	2021
	The fund contributes to strengthening sustainable food production systems and implementing resilient agricultural practices.		
	Hectares of farmland under sustainable management ¹	430,000	888,000
	Hectares of farmland under soil conservation practices supported ¹	193,000	416,000
	m ³ of liquid waste treated or recycled ^{1,2}	194,000	277,000
	The fund supports production practices that reduce the contamination of water streams.		
	m ³ of liquid waste treated or recycled ^{1,2}	194,000	277,000
	The fund boosts sustainable businesses and jobs through its support to certified companies.		
	Indirect jobs supported by end-borrowers receiving financing through partner institutions ^{1,2}	452,000	625,000
	People trained ¹	2,700	4,000
	The fund contributes to reduce the environmental footprint of production by supporting the adoption of more sustainable practices.		
	Volume of loans enabled for sustainable production practices ¹	USD 2.0 bn	USD 2.6 bn
	Hectares of soil erosion avoided ^{1,2}	500	520
	Liters of herbicide use avoided ^{1,2}	37,000	134,000
	m ³ of irrigation water saved ¹	4.5 mn	4.8 mn
	Number of people reached through conferences and events ¹	395,000	400,000

¹ Cumulative figure since inception ² Figures are modeled by the eco.business Fund based on primary reporting and third-party data.

SDG

eco.business Fund's contribution & indicators

2020

2021



Through its support to sustainable forestry and to agroforestry practices, the fund contributes both to mitigate climate change and to become more resilient to its effects.

Tons CO₂ stored by (agro-)forestry activities (absolute) ^{1,2}

8.8 mn

24 mn

Tons CO₂ stored by (agro-)forestry activities (net) ¹

1 mn

3.4 mn



The fund contributes to the preservation of aquatic ecosystems through its support to sustainable fisheries.

Share of portfolio allocated to sustainable aquaculture

19%

17%



The fund contributes to the preservation of ecosystems and biodiversity through its support to deforestation-free activities, forest landscape restoration and to sustainable farming.

Hectares of agroforestry promoted ¹

120,000

263,000

Hectares of farmland protected from deforestation

260,000

377,000



The fund mobilizes resources and pools capital for sustainable development and supports partnerships for systemic change.

Committed capital

USD 552 mn

USD 647 mn

Investors

16

19

Share of private capital committed to the eco.business Fund

24%

30%

Volume of technical assistance projects ¹

USD 4 mn

USD 6 mn

Technical assistance projects launched ¹

81

107

Partner institutions ¹

25

33

¹ Cumulative figure since inception ² Figures are modeled by the eco.business Fund based on primary reporting and third-party data.

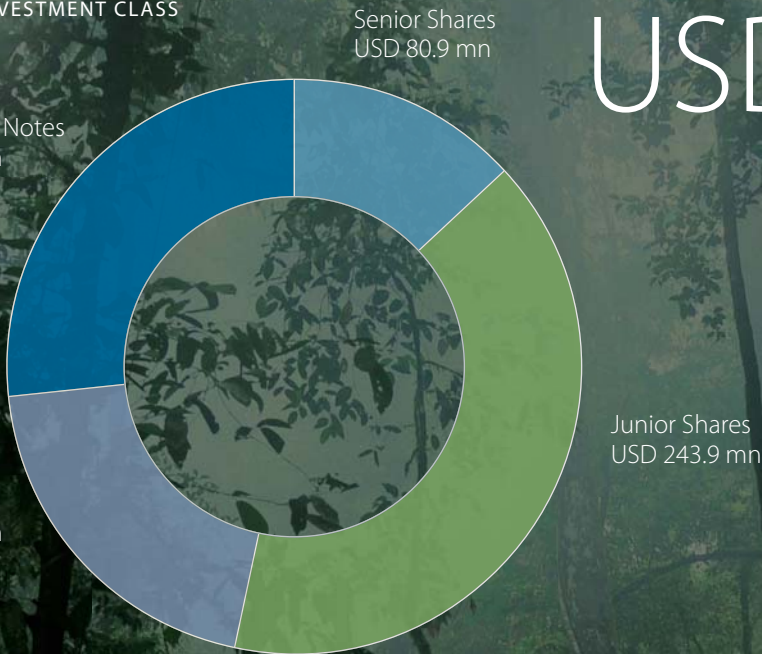
Partnerships for Sustainability

Operational Results



Funding

AVAILABLE FUNDING BY INVESTMENT CLASS



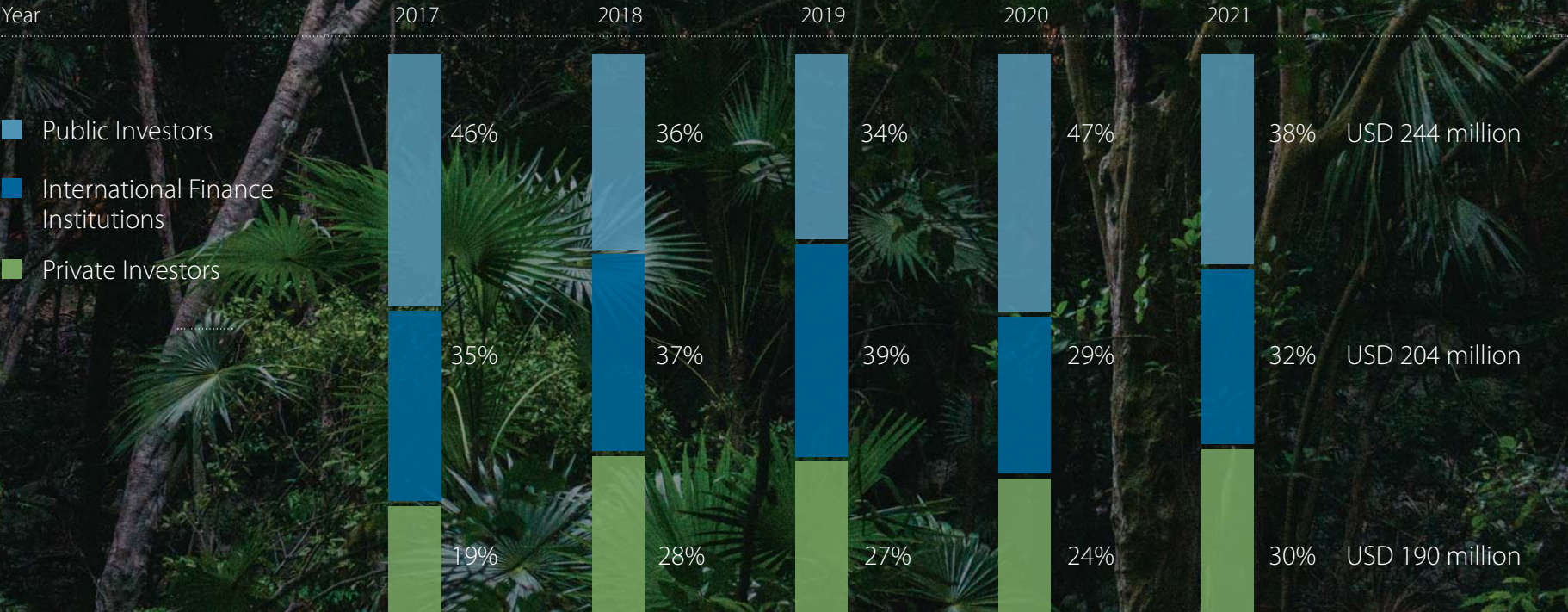
USD 608 million

Total Funding (NAV)

Based on figures for both sub-funds, as of December 2021

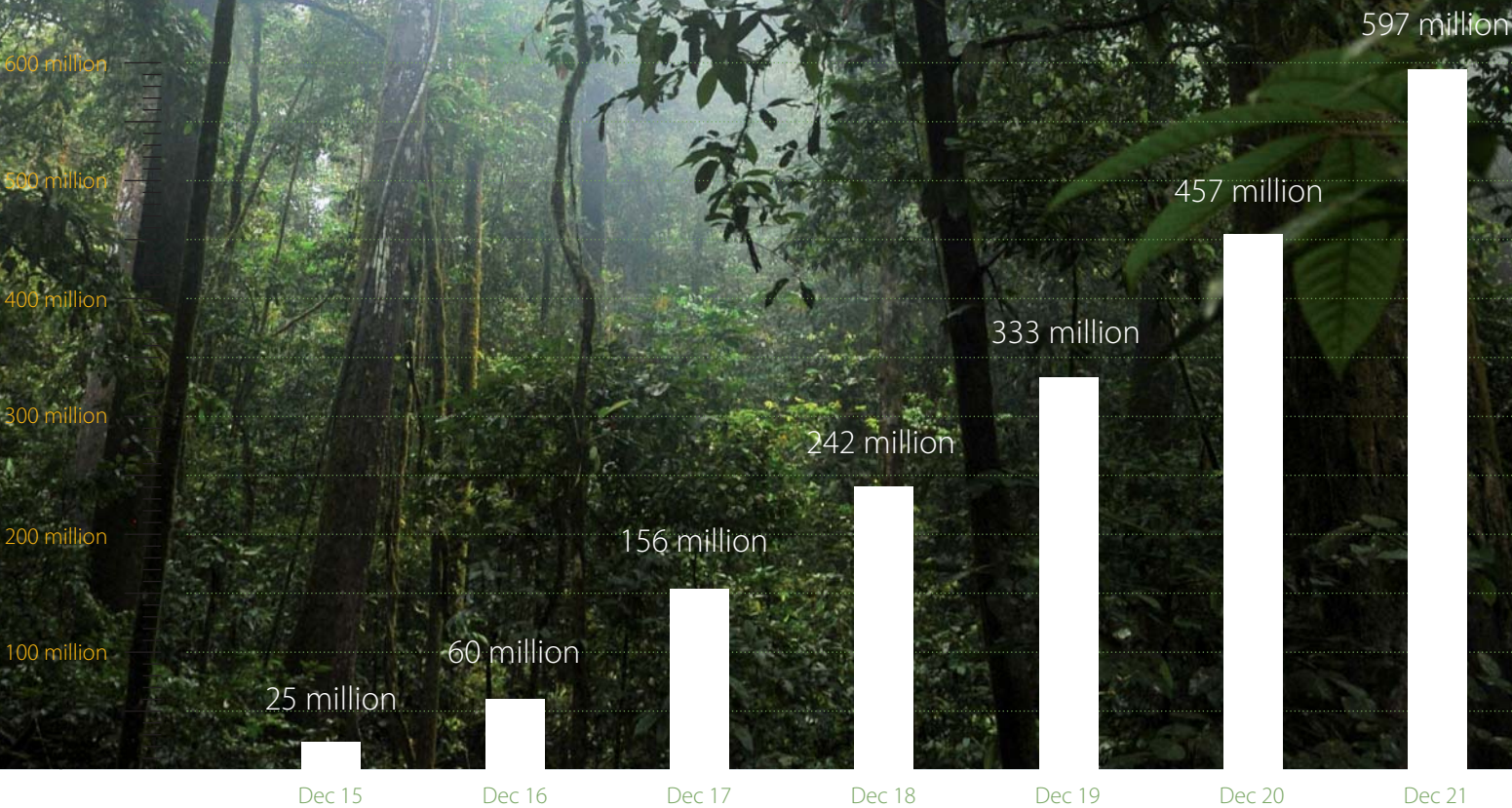
Funding

FUND INVESTORS BY TYPE



Cumulative figures for both sub-funds,
as of December 2021

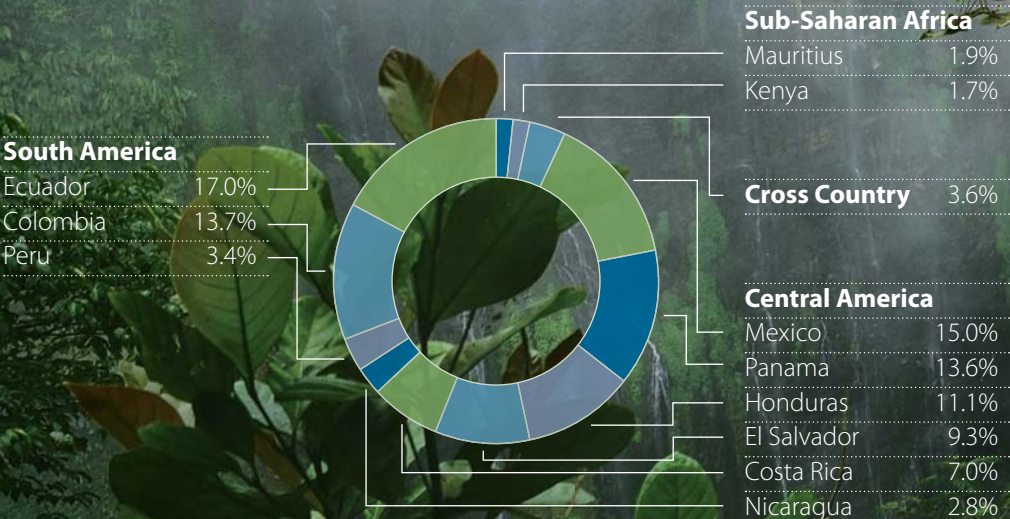
Outstanding Investment Portfolio per year in USD



Including Participation

Outstanding Investment Portfolio by country

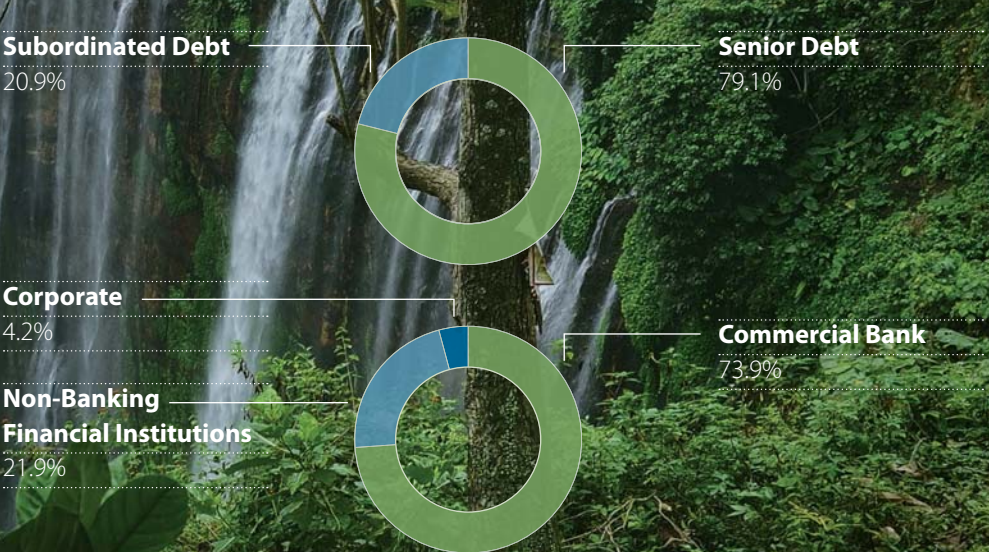
in percent



Based on figures for both sub-funds, as of December 2021
Including Participation

Outstanding Investment Portfolio by financial instrument

in percent



Technical Assistance by type in percent

Research &
Development
24.3%

Sector TA
35.5%



Individual
Technical Assistance
40.2%

Based on cumulative figures for both sub-funds, as of December 2021

Technical Assistance Project Distribution by country in percent

Regional

Central America	5.0%
South America	4.7%
Sub-Saharan Africa	4.0%

South America

Ecuador	11.7%
Colombia	6.5%
Brazil	1.2%
Others	1.2%

Sub-Saharan Africa

Kenya	8.0%
Ghana	3.3%
Others	5.1%

Central America

El Salvador	13.3%
Panama	11.3%
Nicaragua	10.0%
Honduras	5.4%
Others	9.4%

Based on cumulative figures for both sub-funds, as of December 2021

Outstanding Sub-Loan Portfolio by product

in percent

Green List

Sustainable land use, production and extraction practices	13.3%
Waste Treatment	5.1%
Resource Efficiency	4.6%
Others	0.7%



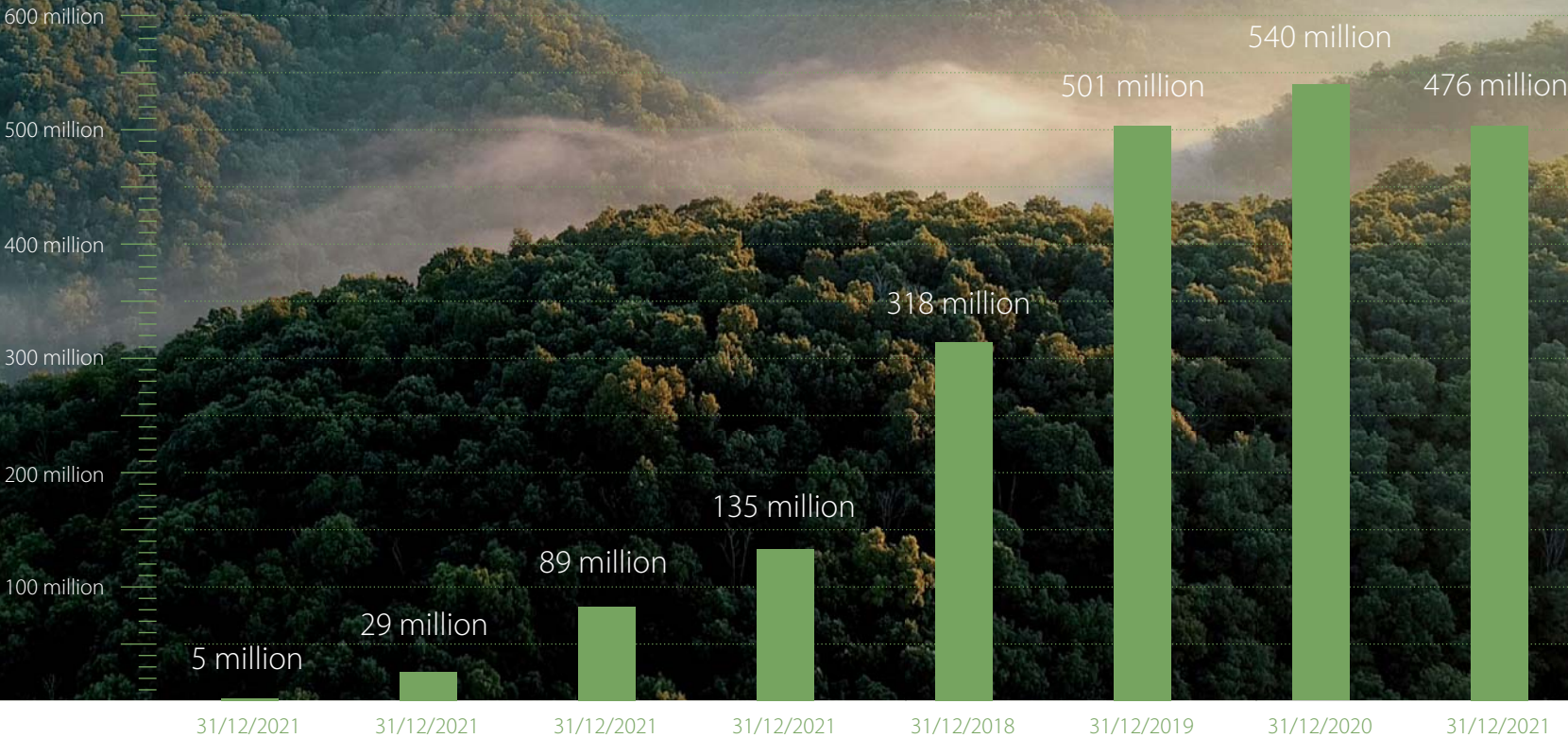
Sustainability Label

Rainforest Alliance	20.5%
Marine Stewardship Council (MSC)	10.5%
Fairtrade Standard for Small Producer Organizations	10.0%
Fairtrade Standard for Hired Labour	8.2%
Aquaculture Stewardship Council (ASC)	7.2%
IFOAM Accredited	5.5%
Forest Stewardship Council (FSC)	5.3%
Bonsucro EU	2.3%
Others	6.9%

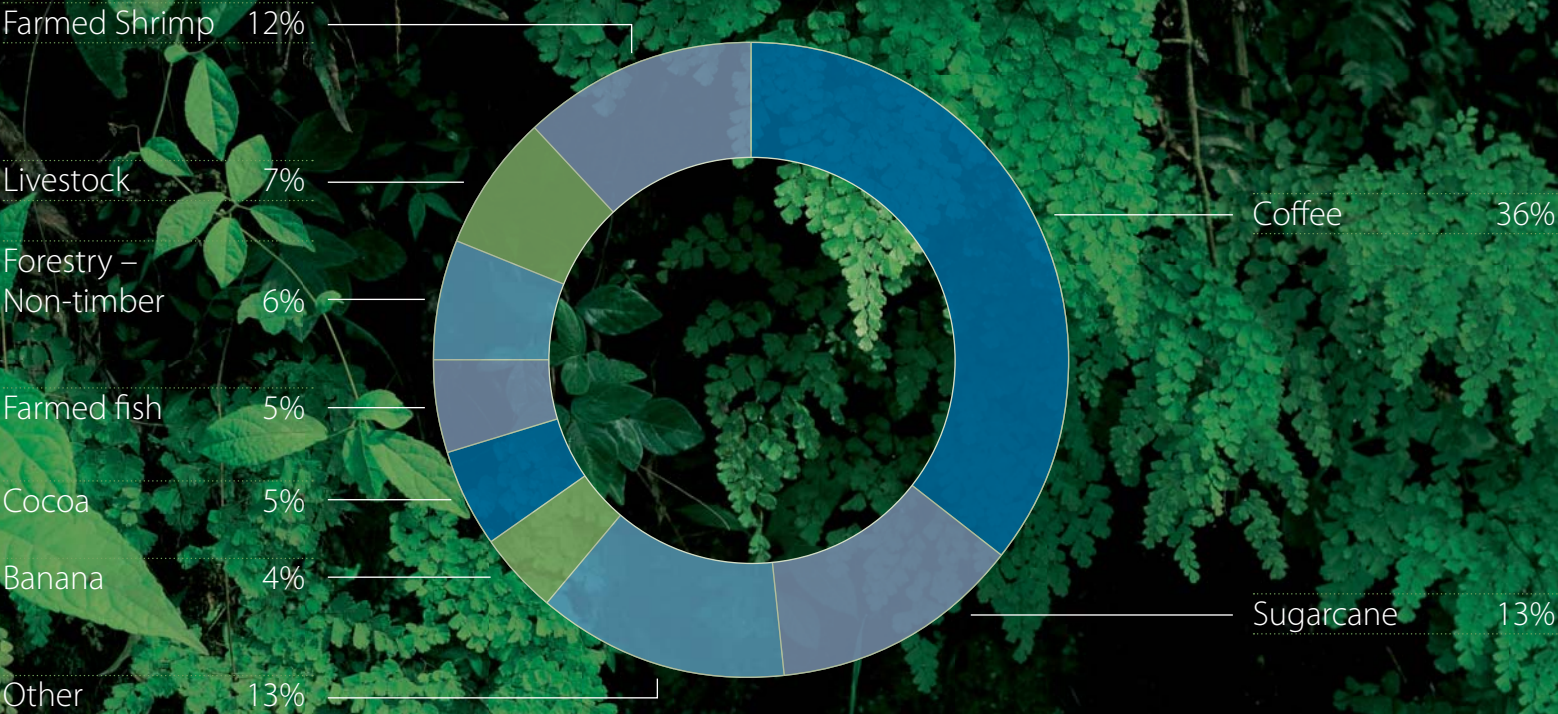
Based on cumulative figures only for eco.business sub-fund for Latin America and the Caribbean, as of December 2021

Outstanding Sub-Loan Portfolio per year

in USD



Portfolio
Distribution
per crop
in percent



Based on cumulative figures only for eco.business sub-fund for Latin America and the Caribbean, as of December 2021

Our Investors



Fund Initiators



Contact

**For general inquiries
Latin America and the Caribbean:**

Finance in Motion GmbH
(Fund Advisor)
Sandra Abella
Avenida Calle 72 No. 6-30,
19th Floor
Bogotá, Colombia

lac@ecobusiness.fund

**For general inquiries
sub-Saharan Africa:**

Finance in Motion GmbH
(Fund Advisor)
Sandra Abella
Carl-von-Noorden-Platz 5
60596 Frankfurt am Main,
Germany

+49 69 271 035 947
africa@ecobusiness.fund

For investors:

Finance in Motion GmbH
(Fund Advisor)
43, Rue Sainte Zithe
(3ème étage)
L-2763 Luxembourg

+352 28 99 59 59
investors@ecobusiness.fund

Twitter
<https://twitter.com/ecobusinessfund>

YouTube
https://www.youtube.com/channel/UCNXv9H0Li_Z-wlMH10xUM2A



Partnerships
for Sustainability
Impact Report 2021

Credits

Publisher	eco.business Fund
Concept/Layout	Finance in Motion GmbH (www.finance-in-motion.com) Hilger Boie Waldschütz Design (www.hbwdesign.de)
Photographs	eco.business Fund S.A. SICAV-SIF Aglomerados Cotopaxi (cover); Antony Trivet (p. 7, 9, 16, 17, 20 & 38) Aglomerados Cotopaxi (p. 13, 15) CorpoAgrint (p. 8) Dirk Beichert (p. 5, 6 & 14) Laura Salgado (p. 12) Lucía Gaitán (p. 3) The Nada (p. 10, 11) Nicolás Ordoñez (p. 18) Victor Eduardo Sierra Barrera (p. 19) Photo by Elias Tigiser on Pexels (p. 2 & 22) Photo by Pok Rie on Pexels (p. 29) Photo by Mike on Pexels (p. 30) Photo by Simon Hurry on Pexels (p. 31) Photo by Crystal Mirallegro on Unsplash (p. 4, 24, 25 & 27) Photo by Marco Marques on Unsplash (p. 21, 23, 26 & 34) Photo by Agto Nugroho on Unsplash (p. 28) Photo by John Modaff on Unsplash (p. 32) Photo by Cafe Gato Mourisco on Unsplash (p. 33)

Partnerships
for Sustainability
Impact Report 2021

Disclaimer

The Fund is registered in the Grand Duchy of Luxembourg as an investment company with variable capital subject to the Law of 13 February 2007 and is reserved for institutional, professional or other well-informed investors as defined by Luxembourg law. The issue document or the assets held in the Fund have, however, not been approved or disapproved by any authority. The information given herein does not constitute an offer or solicitation in a jurisdiction where to do so is unlawful or where the person making the offer or solicitation is not qualified to do so or where a person receiving the offer or solicitation may not lawfully do so nor does it constitute a commitment of the Fund to offer its shares, notes, and/or other instruments to any investor. No guarantee is given as to the completeness, timeliness, or adequacy of the information provided herein. No investment may be made except upon the basis of the current issue document of the Fund.

These materials do not constitute an offer to sell or an offer to purchase any securities. Any such offer regarding the securities described herein will only be made by means of a confidential private offering memorandum. These materials are not for distribution in the United States or to US Persons, except pursuant to available exemptions under the Securities Act of 1933 and the Securities Exchange Act of 1934. If these materials are distributed in the United States or to US Persons by Finance in Motion, such distribution will be in compliance with applicable US federal and state securities laws and regulations including without limitation SEC Rule 15a-6. Offers and sales to US Institutional Investors and US Major Institutional Investors, as these terms are defined in the SEC Rule 15a-6 and related interpretive guidance, are chaperoned by Global Alliance Securities, LLC (“GAS”), an SEC-registered broker-dealer and FINRA member (web: www.globalalliancecurities.com) in accordance with the requirements of SEC Rule 15a-6.

Not for distribution in or into Canada, Japan or Australia or to any person or in any other jurisdiction in which such distribution would be prohibited by applicable law.

© ECO-BUSINESS FUND S.A., SICAV-SIF 2022. All rights reserved.

Neither the eco.business Fund/eco.business Development Facility nor Finance in Motion nor any of its shareholders, directors, officers, employees, service providers, advisors, or agents makes any representation or warranty or gives any undertaking of any kind, express or implied, or, to the extent permitted by applicable law, assumes any liability of any kind whatsoever, as to the timeliness, adequacy, correctness, completeness or suitability for any investor of any opinions, forecasts, projections, assumptions and any other information contained in, or otherwise in relation to, this document or assumes any undertaking to supplement any such information as further information becomes available or in light of changing circumstances. The content of this information is subject to change without prior notice.

This document does not necessarily deal with every important topic or cover every aspect of the topics it deals with. The information in this document does not constitute investment, legal, tax or any other advice. It has been prepared without regard to the individual financial and other circumstances of persons who receive it.

All the fund-related figures mentioned in this report are as of December 2021.



www.ecobusiness.fund